



# Talents Research

Now Recruiting  
Year 2009



AREA **PROCUREMENT**

## Senior Quality Control Engineer

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### TALENT REQUIREMENTS

- Quality Assurance experience in a PV module manufacturing company (China or otherwise).
  - Understanding of the relevant international standards, procedures, tests, and equipments of solar module quality control.
  - Technical understanding of solar module structure, materials, and manufacturing processes.
  - Strong team working skills, hard-worker, smart-worker. Highest professionalism.
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### JOB CONTENT

- Perform factory audits to PV modules manufacturers, especially for the Production and Quality Assurance areas.
  - Actively track down – on a daily basis – all quality-related issues for PV modules under clients' orders by interacting directly with suppliers' Production and Quality Assurance Dept.
  - Perform full pre-shipment quality inspections to solar modules.
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### POSITION

- Location: Shanghai, frequent traveling (mostly Jiangsu and Zhejiang provinces.)
  - Engagement: full time.
  - Remuneration: fixed + performance related bonus.
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### How To Apply

Contact us through one of the following:

Telephone: (+86 21) 5161 6756

E-Mail: [hr@pro-q.com](mailto:hr@pro-q.com)

Please specify the position you are applying for exactly as indicated on top of this page.



## AREA BUSINESS DEVELOPMENT

### Area Sales Agent

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#### TALENT REQUIREMENTS

- Understanding of the PV modules market, including: product features, major manufacturers, pricing, market demand and segmentation, regulations on production incentives, tariffs and other relevant regulations.
  - Solid network of contacts in the PV industry including: system developers, system integrators, distributors, industry associations, specialized literature.
  - Ability to speak two or more European languages is preferred.
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#### JOB CONTENT

- Advocate the value of Pro-Q's services towards potential customers as well as the solar community in general.
  - Monitor the market and identify new prospect clients.
  - Arrange for meeting with prospect clients to deliver presentations, collect the clients' needs and elaborate solutions to address the client's needs, discuss service contract terms, follow up to the existing relationships.
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#### POSITION

- Location: according to market area (Italy, Spain, France, Germany, United States.)
  - Applications for areas not mentioned above (e.g. Greek, East Europe, Middle East, India etc.) also of interest.
  - Engagement: full time or part time – to be discussed.
  - Remuneration: fixed + performance related bonus.
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